

The AIR HANDLER

The official Newsletter of:



September 2017

OFFICERS 2017

President:

Bill Van Name
Jansen Heating & Air Cond.
513-561-4888

Vice President:

Jim Lohbeck
Crane Heating & Air Cond.
513-641-4700

Secretary/ Treasurer:

Lana Hines
Schibi Heating & Cooling
513-385-3344

Directors:

Ben Arther
A & B Heating air Conditioning
859-525-0100

Brian Dempsey
American Heating & Air Cond.
513-271-2665

Josh Hauser
Hauser Heatg & Air Cond.
513-777-7979

Jeremy Lee
Schneller Plbg, Heating & Air
513-753-3100

Chris Tucker
Zimmer Heating & Cooling
513-521-9893

SEPTEMBER MEMBERSHIP MEETING

Wednesday, **SEPTEMBER 13, 2017**

@ 12:00 noon

At

GLENVIEW BANQUET ROOM
10965 Springfield Pike, Cincinnati OH 45246

Marc Marchillo

- How to expand your product offering
- How to effectively close the sale in the home
- How to increase customer satisfaction
 - How to grow your business
- The Training and Tools to make you successful

Please make reservations for the membership meeting no later than Friday, September 8th

Call (513) 651-1161 or e-mail: jfrank@accagc.org

Cost: \$25 per person payable at the door
No Shows will be billed!!



HEAT THE NATI



Heat the 'Nati September 29, 2017

Sign-up sheets are DUE NOW! If we don't have enough sign ups we will not be able to do this event this year

It is only for a few hours on Friday morning, usually from 8:00 am - Noon.

ASSOCIATE MEMBERS we need your help to work with the technicians on filling out paperwork with each Homeowner.

11020 SOUTHLAND ROAD, CINCINNATI, OHIO 45240

phone: 513-651-1161

fax: 513-742-8477

e-mail: jfrank@accagc.org

www.accogc.org

2017 CALENDAR OF EVENTS			Looking toward 2018 . .
SEPT	13	MEMBERSHIP MEETING MARC MARCHILLO Glenview Banquet Center	The Board of Directors is looking for Board Members for 2018. Positions to be filled~ 3 Contractor - 3 year term & 1 - 2 year term 1 Associate Advisor - 3 year term It only requires 1 meeting (approx. 2 hours) a month. If you are interested in giving back to your industry and making ACC Greater Cincinnati a better Organization, please contact Bill Van Name @ 513-561-4888 / bill@comfortbyjansen.com or Joyce at the office
SEPT	12-14	COMFORTECH Cleveland, Ohio	
OCT	11	TOP GOLF 1:00 - 3:00 pm West Chester, Ohio	
NOV	8	MEMBERSHIP MEETING Elections	

2017 ACC Greater Cincinnati Golf Outing . . .

Thank you to all those who attended and bought split the pot tickets at the Golf Outing. ACC Greater Cincinnati raised **\$425** to be donated to the **ACCO Scholarship Fund**. See next page for Sponsors and Winners

Skins for the day - Hole # 8 - Steve Evans, Jack Smith, Thad Kaiser & Chris Wingate
 Hole #10 - JD Raphael, Tim Stacy, Brett Horvath & Craig Brown
 Hole #16 - Paul Reid, Sean McKnight, John Hennard & Joe Meyer

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DUES BILLING . . . Please remember that you will get an invoice from ACCA National for NATIONAL ONLY DUES!!


You will also receive an invoice from ACC Greater Cincinnati for State and Local Dues. Invoice will be sent in November, payable by 12/31 each year. Remember that if you use ACCO Benefits, you must belong to ACCO!!

Please make sure your Account Payable Department watches what address they are sending payments to since we had several send payments to National and they had to call National to get their money back. National does not forward the dues to the Local!

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Some of the Benefits when you belong to ACC Ohio too!!

- Speedway - \$.05 a gallon discount no matter how much you use.
- Worker's Comp Group Rating (up to max. allowable discount by the BWC – 51%)
- FREE Safety Lessons
- Bond Program
- World Pay – Credit Card Processing

Welcome New Contractor Members:		
JM Mechanical Josh Moryl 4930 Provident Drive Cincinnati, Ohio 45246 Ph. 513.574.4000	Tri-State Heating & Cooling Keith Adams 4372 Muhlhauser Rd Fairfield, Ohio 45014 Ph. 513.829.4333	

Mark your Calendars for the Annual Dinner
 January 27, 2018 @

**Thank You
SPONSORS!!**

Hole sponsors on the course:

CORKEN STEEL PRODUCTS
FEDERATED INSURANCE
HABEGGER CORP - CARRIER
JOHNSTONE SUPPLY
PROGRESS SUPPLY
R.E. MICHEL CO.
SAFETY PROFESSIONALS
SHAPE SUPPLY
TRANE
2-J SUPPLY
WINSTEL CONTROLS

ANDREW BUCHER & CO. INC.
APRILAIRE
BUCHER SRVS GEOTHERMAL
CLIMATE MASTER
COMMERCIAL SPECIALISTS
CONTROLS & SHEET METAL
DIVERSIFIED PURE CHEM
HABEGGER CORP - BRYANT
HI TECH DUCT CLEANING
LENNOX INDUSTRIES INC.
RACO GPS SOLUTIONS
ROBERTSON HEATING SUPPLY
SEAL-TITE
TEMPSTAR
TRENT'S TIN SHOP
WEBER-HUFF

Winners of the Games Sponsored on the course:

- #1 - Paul Reid - CLOSEST TO THE PIN ON 2ND SHOT - RE MICHEL CO
- #2 - Les Davis - LONGEST DRIVE OVER 50 - LENNOX
- #3 - Randy Grimme - LONGEST PUTT
- #4 - Steve Hutzel - CLOSEST TO THE PIN - JOHNSTONE SUPPLY
- #5 - Controls & Sheet Metal - CLOSEST TO THE PIN ON 2ND SHOT
- #6 - David Watkins - CLOSEST TO THE PIN - HABEGGER CORP - BRYANT
- #7 - Dan Knollman - STRAIGHTEST DRIVE
- #8 - Tim Stacy - CORN HOLE - TRANE
- #9 - Bill Van Name - LONGEST PUTT - DIVERSIFIED PURE CHEM
- #10 - Brett Horvath - CLOSEST TO THE PIN ON 2ND SHOT
- #11 - Steve Hutzel - CLOSEST TO THE CARRIER SIGN - HABEGGER CORP - CARRIER
- #13 - Mike Malesko - CLOSEST TO THE UNIT - PROGRESS SUPPLY
- #14 - Sean McKnight - CLOSEST TO THE PIN ON 2ND SHOT
- #15 - Phillip Ulibarri - CLOSEST TO THE PIN - COMMERCIAL SPECIALISTS
- #16 - Mike Jurkowitz - LONGEST PUTT - FEDERATED
- #17 - Joe Meyer - CLOSEST TO THE PIN - CORKEN STEEL
- #18 - Justin Guenther - CLOSEST TO THE PIN ON 2ND SHOT

Congratulations to the Winners of the Day:

1st Place Team: JD Raphael, Tim Stacy, Brett Horvath & Craig Braun
2nd Place Team: Kip Zimmer, Chris Zimmer, Jerry Tarantino & Scott Beetz
3rd Place Team: Glenn Meyer, Jim Schnur, Scott Anderson & Mike Burg

ACC GREATER CINCINNATI ANNUAL GOLF OUTING

AUGUST 24, 2017 @ ASTON OAKS GOLF CLUB

SUPPORT OUR ASSOCIATE MEMBERS

PLATINUM

COMMERCIAL SPECIALISTS

RANDY GRIMME
Ph: 513-921-2724

CORKEN STEEL PRODUCTS

ANDY BUCHER
Ph: 859-291-4664

FEDERATED INSURANCE

BRENT THOMAS -West
Ph: 423-518-9109
CALEB EASTHAM- Middle
Ph: 513-316-5735
JIM JACQUOT - East
Ph: 513-814-1522

HABEGGER CORPORATION

BRYANT DIVISION

BILL SCHMUTTE
Ph: 513-681-6313

HABEGGER CORPORATION

CARRIER DIVISION

CARLEY JAMIE
Ph: 513-612-4700

JOHNSTONE SUPPLY

MIKE GRIMME
Ph: 513-772-2665

LENNOX INDUSTRIES INC

SEAN KARDUX
Ph: 513-668-5462

SAFETY PROFESSIONALS

RON GILBERT
Ph: 330-677-4433

TRANE

ELIZABETH LACKMAN
Ph: 859-468-0661

BRONZE

ANDREW BUCHER & CO. INC.

ANDY BUCHER, CPA
Ph: 513-347-3600

BLUE & CO. LLC

MICHAEL COMBS, CPA
Ph: 513-241-4507

BLUE ASH DESIGN / PRINT

SEAN DENNEDY
Ph: 513-891-0783

BUCHER SERVICES

GEOHERMAL DRILLING

BOB BOWMAN
Ph: 513-616-1582

CARR SUPPLY

RYAN KLATT / BRIAN SNELLING
Ph: 513-539-8421

CONTROLS & SHEET METAL

RICK SCHAIBLE
Ph: 513-721-3610

DIVERSIFIED PURE CHEM

KELLY WOODRUM
Ph: 513-478-0016

HI TECH DUCT CLEANING INC.

STEPHEN WLADYSH
Ph: 513-737-3200

PROGRESS SUPPLY INC.

STEVE WILSON
Ph: 513-681-3881

R.E. MICHEL CO. INC.

MARK SUCHER
Ph: 513-541-2444

RACO INDUSTRIES

DON MECH
Ph: 513-984-2101

TRENT'S TIN SHOP

LISA TRENT
Ph: 513-481-0250

2-J SUPPLY CO

JENNY WILK
Ph: 513-541-7000

WEBER-HUFF INC.

BILL HOLLYDAY
Ph: 513-847-1911

WINSTEL CONTROLS

DAN JURKOWITZ
Ph: 513-251-4343

Quote of the month:

“Whenever an individual or a business decides that success has been attained, progress stops.”

- Thomas J Watson

Always looking for potential members . . .

If you have a contractor in mind, please invite them to a membership meeting and lunch, just let Joyce know. Lunch will be picked up by ACC Greater Cincinnati. Talking with the other attendees about issues in the industry may surprise them. They might find the answer they were looking for!