

The AIR HANDLER

The official Newsletter of:



August 2016

OFFICERS 2016

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ACC GREATER CINCINNATI ANNUAL GOLF OUTING



THURSDAY, AUGUST 25th
10:00 am Shotgun

GLENVIEW GOLF COURSE
Corner of Sharon Road & Springfield Pike

SCRAMBLE FORMAT

Greens Fee, Lunch, Dinner, Beverages
on the Course, Games on the Course,
Split-the-Pot, Skins & Door Prizes

Registration deadline: Wednesday, August 17th

SEPTEMBER MEMBERSHIP MEETING

Wednesday, **SEPTEMBER 14, 2016**

LUNCH @ Noon @ Hofbräuhaus Newport
200 E 3rd Street, Newport, Kentucky

Following Lunch . . .
Backstage Animal Experience @



**Please make reservations for the membership meeting
no later than Wednesday, September 7th**

Call (513) 651-1161 or e-mail: jfrank@accagc.org

**Cost: Member - \$40 per person payable at the door
No Shows will be billed!!**

Office will be closed for vacation August 6 - 14th!!

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2016 CALENDAR OF EVENTS

AUG	6-14	OFFICE CLOSED FOR VACATION
AUG	25	ACC GOLF OUTING GLENVIEW GOLF COURSE 10:00 am. Shotgun
SEPT	14	MEMBERSHIP MEETING Newport Aquarium Behind the Scenes Tour Lunch @ Hofbrauhaus
OCT	12	MEMBERSHIP MEETING Glenview Banquet Room Speaker: NCI - CO2

Looking toward 2017 . .

The Board of Directors has started their **search for New Board Members** for 2017. There are **3 Contractor and 1 Associate Advisor** position to be filled. It only requires 1 meeting (approx. 2 hours) a month. If you are interested in giving back to your industry and making ACC Greater Cincinnati a better Organization, please contact John Moore @ 513-772-3444 or john.moore@mooreairco.com or Joyce at the office.

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Quote of the month:

“Every man owes some of his time to the upbuilding of the profession to which he belongs.”

- Theodore Roosevelt

The Unpleasant Side of Cyber Space

Risk Management Corner

The Internet connects businesses of all sizes to data networks and computer systems around the world. It also exposes companies to hackers, viruses, and other computer attacks. And, let’s face it, there is no such thing as perfect computer security. Whether by hacker, glitch, or employee error, **many businesses will experience a data breach incident at some point.**

Knowing a breach is practically inevitable, and the recovery cost potentially devastating from a financial, public image, and regulatory enforcement standpoint, how does a business owner protect his or her organization?

A few years back, Hartford Steam Boiler Inspection and Insurance Company (HSB) teamed up with The Ponemon Institute to conduct a study of small businesses and the impact of data breaches. Their findings are eye-opening and informative, and can serve to inspire business owners everywhere to take steps to protect their valuable data.

- Fifty-five percent of small companies have experienced at least one data breach; 53 percent have experienced multiple breaches.
- Only a third of small businesses notified people that their personal information had been compromised, even though 47 states require notification.
- Nearly three-fourths of companies that experienced a breach were not able to fully restore their company’s computer data.

Most common causes of data breaches:

- Employee error**
- Lost/stolen hardware**
- Inadequate safeguarding procedures**

The research also revealed the three most likely causes of data breaches. More than half were due to employee mistakes. Forty-two percent involved lost or stolen hardware (laptops, smart phones, tablets, and storage media such as USBs and back-up drives). And, more than a third were a result of procedural inadequacies.

But, the breaches aren’t caused only by internal errors. There is also a significant exposure when exchanging information with outside entities:

- Eighty-five percent of businesses share customer and employee data with third parties, such as those providing services for billing, payroll, employee benefits, and information technology. Most do not have contracts that require third parties to cover all the costs associated with a data breach.

As cyber-crimes get more sophisticated, your defense against them needs to keep pace. Federated Insurance can help you learn ways to minimize the risk of a breach, and, if you are a Federated client, you also have access to a seven step cyber security plan through Federated’s Shield Network®.

To learn more, visit www.federatedinsurance.com.

This article is intended to provide general information and recommendations regarding risk prevention only. There is no guarantee that following these guidelines will result in reduced losses or eliminate any risks. This information may be subject to regulations and restrictions in your state and should not be considered legal advice. Qualified counsel should be sought regarding questions specific to your circumstances and applicable state laws. © 2016 Federated Mutual Insurance Company. All rights reserved.





ACCO Industry Partners



Benefit of the Month / Forum Network

The ACCO Forum Network is an organized group of ACCO non-competing contractor members working together to share ideas. Members in the group work together to help each other improve their businesses -- frequently acting like an informal "board of directors" for each other's company.

During meetings, members review company policies, operating procedures, employee performance and related labor issues, advertising and marketing strategies, quality improvement, industry sensitive issues, and service operations, among other data.

Achieve More with ACCO

ACCO members are committed to excellence for themselves and their industry. Together, we are changing the HVACR industry for the better.

I am ACCO...

"They help solve our problems and provide us with the answers we need, when we need them."

"My company is able to participate in quality programs and gain valuable information"

"They're helping us to become the contractors we want to be"

"We benefit from the strong relationships with code officials and state officials"

Why are you ACCO?

Send your testimonial to rocco@acchoio.org

"16 in 16" Membership Drive



Can you help catch a thief? On June 14, 2016, an unidentified male entered the supply area of Progress Supply, Inc. (1434 Fields Ave, Columbus) through an open entryway. Once inside, cameras recorded him removing four containers of refrigerant, valued in excess of \$1,600. [Click Here](#) for more info.

News for your Business...

- > [AHRI Releases May 2016 U.S. Heating and Cooling Equipment Shipment Data](#)
- > [What Do You Want to be Known For? Setting a Competitive Strategy on Purpose](#)
- > [Have a Plan Before You Hire](#)

OSHA Clarifies Residential Confined Space After industry encouragement, OSHA has provided additional guidance on residential confined space as applied to attics, crawl spaces, and basements (without permanent stairs installed). A key clarification indicates that the mere presence of gas or electrical utilities does not necessarily cause these areas to become "Permit Required Confined Spaces." OSHA has modified its [Frequently Asked Questions](#) to include a number of questions directly asked by the construction industry (particularly note items 23-49).

SUPPORT OUR ASSOCIATE MEMBERS

PLATINUM

COMMERCIAL SPECIALISTS

RANDY GRIMME
Ph: 513-921-2724

CORKEN STEEL PRODUCTS

ANDY BUCHER
Ph: 859-291-4664

FEDERATED INSURANCE

MARC BENSON -West
Ph: 513-478-8550
CALEB EASTHAM- Middle
Ph: 513-316-5735
JIM JACQUOT - East
Ph: 513-814-1522

HABEGGER CORPORATION

BRYANT DIVISION

BILL SCHMUTTE
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HABEGGER CORPORATION

CARRIER DIVISION

CARLEY JAMIE
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TRANE

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BRONZE

ANDREW BUCHER & CO. INC.

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SEAN DENNEDY
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BUCHER SERVICES

GEOHERMAL DRILLING

BOB BOWMAN
Ph: 513-616-1582

CARR SUPPLY

RYAN KLATT / BRIAN SNELLING
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CONTROLS & SHEET METAL

RICK SCHAIBLE
Ph: 513-721-3610

D & D METAL SUPPLY INC

RICHARD MERMAN
Ph: 513-272-1246

HI TECH DUCT CLEANING INC.

STEPHEN WLADYSH
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DON MECH
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ROBERTSON HEATING SUPPLY

JEFF BURKE
Ph: 513-563-2000

TRENT'S TIN SHOP

LISA TRENT
Ph: 513-481-0250

2-J SUPPLY CO

JENNY WILK
Ph: 513-541-7000

UNITED REFRIGERATION

DAVID BRAY
Ph: 513-591-0020

WEBER-HUFF INC.

BILL HOLLYDAY
Ph: 513-847-1911

WINSTEL CONTROLS

DAN JURKOWITZ
Ph: 513-251-4343

ACCO Scholarships

ACCO Memorial Scholarship funds help Ohio residents pursuing a career in the HVACR industry through trade/vocational schools or college programs designed with educational programs to benefit the HVACR industry. Applicants must be sponsored by an ACCO member.

[Click here](#) for an application

<http://accOhio.org/knowledge-center/scholarships/>

HEAT THE COUNTRY

Sign-up sheets for ACC Greater Cincinnati's Heat the Country will be mailed or e-mailed out near the end of August.

ACCA Greater Cincinnati would like its members to donate one truck with technician to help us with this task.

It will only be for a few hours on a Friday morning. It will be better for both the volunteer and the homeowner. We run the program from 8:00 am - Noon.