

The AIR HANDLER

The official Newsletter of:



July 2016

OFFICERS 2016

President:

John Moore
Moore Air
513-772-3444

Vice President:

Bill Van Name
Jansen Heating & Air Cond.
513-561-4888

Secretary/ Treasurer:

Greg Gall
Rusk Heating & Cooling, Inc.
859-431-4040

Directors:

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Howard Adams Heatg & Air Cond.
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513-641-4700

Chris Tucker
Zimmer Heating & Cooling
513-521-9893

ACC GREATER CINCINNATI ANNUAL GOLF OUTING



THURSDAY, AUGUST 25th
10:00 am Shotgun

GLENVIEW GOLF COURSE
Corner of Sharon Road & Springfield Pike

SCRAMBLE FORMAT

\$100 per Golfer

Greens Fee, Lunch, Dinner, Beverages on the Course & Games

Split-the-Pot, Skins & Door Prizes

Associate Members - Contractor and Associate Members will be contacting you for hole sponsorships and games on the course.

REGISTRATION WAS MAILED IN JUNE'S NEWSLETTER.

Registration deadline: Wednesday, August 17th

The **Red's Game** was sold out - 140 in attendance. There were several positive comments on the new area.

The **Belterra Horse Racing** had 61 signed up, but because of the heat wave not everyone was in attendance. Would like feed back on this event. There was a suggestion on moving it to a Saturday in May next year.

OR if you have a suggestion of something different for a Social Outing, please contact the office or a board member.

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phone: 513-651-1161

fax: 513-742-8477

e-mail: jfrank@accagc.org

www.accagc.org

2016 CALENDAR OF EVENTS

AUG	6-14	OFFICE CLOSED FOR VACATION
AUG	25	ACC GOLF OUTING GLENVIEW GOLF COURSE 10:00 am. Shotgun
SEPT	14	MEMBERSHIP MEETING Newport Aquarium Behind the Scenes Tour Lunch @ Hofbrauhaus
OCT	12	MEMBERSHIP MEETING Glenview Banquet Room Speaker: NCI - CO2

Looking toward 2017 . .

The Board of Directors has started their **search for New Board Members** for 2017. There are **3 Contractor and 1 Associate Advisor** position to be filled. It only requires 1 meeting (approx. 2 hours) a month. If you are interested in giving back to your industry and making ACC Greater Cincinnati a better Organization, please contact John Moore @ 513-772-3444 or john.moore@mooreairco.com or Joyce at the office.

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Quote of the month:

"There aren't any great men. There are just great challenges that ordinary men like you and me are forced by circumstances to meet."

- Adm. William F. Halsey

Risk Management that Measures Up For Business Owners

Ineffective risk management could give you plenty of wrong things to measure

We live in a measurement-focused society: how many; how far; how fast; how much more, or less, than last year.

Popular thought often asserts that if it's not measurable, it's not a worthwhile goal. How can you justify spending time and money on something you cannot prove or quantify? On the surface, that may not be easy, but consider the following:

*In a society focused on measurements, realize that you will rarely know, or be able to measure, those catastrophic events that did **not** occur due to the execution of good, consistent risk management practices.*

It is still important to measure standard business benchmarks: injury-free days or an increase or decrease in claims or accidents, for instance. But, how do you measure...

- the car accident that *never happened* because your business implemented a distracted driving policy?
- the fatality that *did not occur* because you requested an employee's motor vehicle records, which uncovered several previous driving incidents?
- the employee who *did not cause* an unsafe situation because your drug- and alcohol-free workplace program got that person the help needed to be fully functional on the job?
- the firm that *did not go out of business*, saving dozens of jobs, because it had a well-executed business continuation plan in place when the owner passed away?

You may never be able to fully measure the positive effects a risk management culture has on your business. But, you will definitely be able to measure the negative ones.

Now, it must be said that all the value-added risk management applications in the world will not keep all bad things from happening. But, are you confident your firm is doing everything it can to help eliminate preventable risks by **executing good, consistent risk management practices**?

This article is for general information and recommendations regarding risk prevention only. There is no guarantee following these guidelines will result in reduced losses or eliminate any risks. This information may be subject to regulations and restrictions in your state and should not be considered legal advice. Qualified counsel should be sought regarding questions specific to your circumstances and applicable state laws. All rights reserved.





ACCO Industry Partners



CareWorks

Benefit of the Month / Safety Lessons

Let ACCO help you develop and implement a quality safety program for your company and your employees. ACCO's Safety Lessons provide pertinent information and topics for your safety meetings. Members receive free safety lessons to support your safety program. [Click here](#) for more info.

"16 in 16" Membership Drive!

Our campaign will grow membership across the state as we reach out to prospective members.

Achieve More with ACCO

ACCO members are committed to excellence for themselves and their industry. Together, we are changing the HVACR industry for the better.

I am ACCO...

"ACCO gives me a competitive edge to stay ahead of my competition"

"My membership has helped in meeting new contacts at the Annual Expo"

"ACCO is one of this industry's very best sources of information, networking, and continuing education"

"My membership has led to business contacts that resulted in new business opportunities"

Why are you ACCO?

Send your testimonial to
rocco@accohio.org



Do Business with a Member ACCO reminds and encourages our HVACR contractors to team up with our Associate members to do business together! By being a member of ACCO you share common interests in the HVACR industry. You will find that ACCO members working together make a strong alliance.

Need a membership list? Call 800-353-ACCO

News for your Business...

- > [How to Handle Negative Online Reviews](#)
- > [What's your 'need to know?'](#)
- > [10 YouTube Videos Every Small Business Owner Should Watch](#)
- > [DOL updates overtime regulation](#)

Legislative Watch

We've made a request to the Dept. of Commerce, to host an interested parties / key stake holders' group meeting to discuss the proposed Residential Contractor Licensing bill. Earlier this week, Zack Prouty, Legislative Liaison and Matt Close, Assistant Director, contacted us and will forward several dates in July to all parties involved for the meeting. We can only take the upcoming meeting as a positive step forward.

SUPPORT OUR ASSOCIATE MEMBERS

PLATINUM

COMMERCIAL SPECIALISTS

RANDY GRIMME
Ph: 513-921-2724

CORKEN STEEL PRODUCTS

ANDY BUCHER
Ph: 859-291-4664

FEDERATED INSURANCE

MARC BENSON -West
Ph: 513-478-8550
CALEB EASTHAM- Middle
Ph: 513-316-5735
JIM JACQUOT - East
Ph: 513-814-1522

HABEGGER CORPORATION

BRYANT DIVISION

BILL SCHMUTTE
Ph: 513-681-6313

HABEGGER CORPORATION

CARRIER DIVISION

CARLEY JAMIE
Ph: 513-612-4700

JOHNSTONE SUPPLY

MIKE GRIMME
Ph: 513-772-2665

LENNOX INDUSTRIES INC

SEAN KARDUX
Ph: 513-668-5462

TRANE

ELIZABETH LACKMAN
Ph: 859-468-0661

BRONZE

ANDREW BUCHER & CO. INC.

ANDY BUCHER, CPA
Ph: 513-347-3600

BLUE & CO. LLC

MICHAEL COMBS, CPA
Ph: 513-241-4507

BLUE ASH DESIGN / PRINT

SEAN DENNEDY
Ph: 513-891-0783

BUCHER SERVICES

GEO THERMAL DRILLING

BOB BOWMAN
Ph: 513-616-1582

CARR SUPPLY

RYAN KLATT / BRIAN SNELLING
Ph: 513-539-8421

CONTROLS & SHEET METAL

RICK SCHAIBLE
Ph: 513-721-3610

D & D METAL SUPPLY INC

RICHARD MERMAN
Ph: 513-272-1246

HI TECH DUCT CLEANING INC.

STEPHEN WLADYSH
Ph: 513-737-3200

PROGRESS SUPPLY INC.

STEVE WILSON
Ph: 513-681-3881

R.E. MICHEL CO. INC.

MARK SUCHER
Ph: 513-541-2444

RACO INDUSTRIES

DON MECH
Ph: 513-984-2101

ROBERTSON HEATING SUPPLY

JEFF BURKE
Ph: 513-563-2000

TRENT'S TIN SHOP

LISA TRENT
Ph: 513-481-0250

2-J SUPPLY CO

JENNY WILK
Ph: 513-541-7000

UNITED REFRIGERATION

DAVID BRAY
Ph: 513-591-0020

WEBER-HUFF INC.

BILL HOLLYDAY
Ph: 513-847-1911

WINSTEL CONTROLS

DAN JURKOWITZ
Ph: 513-251-4343

ACCO Scholarships

ACCO Memorial Scholarship funds help Ohio residents pursuing a career in the HVACR industry through trade/vocational schools or college programs designed with educational programs to benefit the HVACR industry. Applicants must be sponsored by an ACCO member.

[Click here](#) for an application

<http://accOhio.org/knowledge-center/scholarships/>

UPCOMING MEMBERSHIP MEETINGS

- September 14, 2016 - Newport Aquarium Behind the Scenes Tour with Lunch at Hofbrauhaus
- October 12, 2016 - NCI - CO2 - Glenview Banquet Room
- November 9, 2016 - TBA and Elections for 2017



ANNUAL GOLF OUTING

THURSDAY, AUGUST 25, 2016

GLENVIEW GOLF COURSE

10965 Springfield Pike
513-771-1747

Sign-In Begins @ 9:15 a.m.
Shot Gun Start @ 10:00 a.m.
Scramble Format

Includes: Golf Cart, Green Fees, Lunch, Drinks,
Dinner, Games, Hole-in-One Contests,
FUN & Door Prizes



\$100 per Player or \$400 per Foursome

Deadline for registration: Wednesday, August 17th

ACC Greater Cincinnati Annual Golf Outing Registration

Company: _____

Contact Person: _____

Phone # _____ Fax # _____

Players:

1) _____ 2) _____

3) _____ 4) _____

____ Would like to make a donation toward ACCO Scholarship Fund \$ _____

Please mail registration along with your check made payable to: **ACC Greater Cincinnati**
11020 Southland Road
Cincinnati, Ohio 45240