

The AIR HANDLER

The official Newsletter of:



November 2015

OFFICERS 2015

President:

Joe Gertz
Willis One Hour
513-752-2512

Vice President:

John Moore
Building Mech & Energy Services
513-772-3444

Secretary/ Treasurer:

Josh Hauser
Hauser Heating & Air Cond.
513-777-7979

Directors:

Kent Adams
Howard Adams Heatg & Air Cond.
513-821-2700

Barb Burg
Anderson Automatic Heatg & Clg
513-574-0005

Greg Gall
Rusk Heating & Cooling, Inc.
859-431-4040

Lana Hines
Schibi Heating & Cooling
513-385-3344

Mark Tallen
Zimmer Heating & Cooling
513-521-9893

Bill Van Name
Jansen Heating & Air Cond.
513-561-4888

NOVEMBER MEMBERSHIP MEETING

*Great Meeting for
Existing & Potential
Members!!*

Wednesday, NOVEMBER 11, 2015

@ 12:00 noon

At

**Glenview Golf Course
Banquet Room**

10965 Springfield Pike | Cincinnati OH 45246

**"What do ACCGC, ACCO & ACCA National
have to offer?"**

(1 hr CEU - Business)

*Presented by: Joe Gertz - ACCGC, Rocco Fanna - ACCO
& Brian Stack - ACCA National*

Speakers will be presenting the benefits of each individual tier of membership. Since you are no longer required to belong to all three tiers, ACCGC wanted to present to all members and potential members the benefits of each tier.

LUNCH @ Noon

**Please make reservations for the membership meeting no
later than Monday, November 9th**

Call (513) 651-1161 or e-mail: jfrank@accagc.org

**Cost: \$20 per person/payable at the door
No Shows will be billed!!**

***Election of New Board Members at Membership
Meeting. One Vote per Company!!***

11020 SOUTHLAND ROAD, CINCINNATI, OHIO 45240

phone: 513-651-1161

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www.accagc.org

2015 CALENDAR OF EVENTS			Running for the Board . . .	
NOV	4	FALL SOCIAL OUTING CINCINNATI CYCLONES	Jeremy Lee, Schneller Heating & Cooling Jim Lohbeck, Crane Heating & Air Conditioning Chris Tucker, Zimmer Heating & Cooling ~~~~~	
NOV	11	MEMBERSHIP MEETING ACCO/ACCA National Glenview Banquet Room ELECTIONS!!!	Looking for Membership Meeting Topics for 2016 Anyone having an idea or suggestion, please e-mail, fax or call the ACCA Greater Cincinnati Office to be passed along to the planning committee.	
NOV	26 & 27	OFFICE CLOSED for Thanksgiving Holiday	Looking for new Committee members . . . <i>Please take the time to think about how you can give back to your industry and actively participate in ACCA Greater Cin- cinnati in 2016.</i>	
DEC	9	JOINT BOARD MEETING Current & New Bd Members		
2016				
JAN	30	ANNUAL DINNER Pebble Creek		

FEED THE TOWN - November 27th - December 31st.

Last year we collected as an Association 454 lbs of food and \$50 cash. We would like to help the Free Store / Food Bank again this year. Most companies ask their techs to ask for a donation while out on a service call and others also have their dispatchers letting customers know that they are collecting food or give a discount for a food donation. After the Holiday season the Free store/Foodbank's shelves get very bare. This is why we collect during the holiday season, so that we can help replenish after the Holiday season. This food helps supply the food pantries in the Greater Cincinnati area. Even if you don't want your tech's asking for a donation, feel free to collect within your company. Every donation counts!!



All food collected needs to be brought to the association office on January 5th & 6th and it will be taken to the FreeStore / Food Bank on the 7th.

Thank You in advance for participating in this very worthy program!!

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**2016 CONTRACTORS & ASSOCIATES DUES BILLING**

**Contractors . . .** This invoice must be paid by 12/31/15. Please remember that you will get an invoice from National for NATIONAL ONLY DUES!! Everyone will NOW be on a 12/31 expiration date with Local and ACCO. Please call with any questions.

**Associates . . .** This invoice must be paid no later than 1/31/16 in order to appear in the annual "Red Book" Directory. If you would like to make a change in your level of membership, please contact Joyce @ 513-651-1161

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ACC Greater Cincinnati Annual Dinner

Saturday, January 30, 2015

Pebble Creek Golf Course & Event Center

Entertainment will be a Casino Night w/prizes!!

Invitations to be mailed in December.



Always looking for potential members . .

If you have a contractor in mind, please invite them to a membership meeting and lunch, just let Joyce know. Lunch will be picked up by ACC Greater Cincinnati. Talking with the other attendees about issues in the industry may surprise them. They might find the answer they were looking for!



Member Minute | November 2015

REMINDER / License Bond Program The ACCO Bond Programs allows members to purchase HVAC, plumbing, sewer and water bonds at a discounted cost for all municipalities in which they work.

The program is underwritten by Federated Insurance with the guidance and support of ACCO. The association works very closely with Federated and municipalities throughout Ohio to insure that the bond program covers member needs.

ACCO Industry Partners



Benefit of the Month / Business Services

ACCO has a number of cost-saving programs that can make a remarkable difference in your bottom line and help you maintain your competitive edge – on business services you use every day. Services include Background Checks, Answering Service, Office Depot, and Accounts Receivable.

SAVE THE DATE



ACCA Ohio is now the Air Conditioning Contractors of Ohio (ACCO). As a member of ACCO, you will have access to all the features of membership. Now more than ever, businesses are looking for opportunities to cut costs and reduce expenses. ACCO has several programs available only at the state level specifically designed to do just that. Many of our programs are discounted or enhanced for ACCO members only.

I am ACCO... “My company is able to participate in quality programs and gain valuable information”

DOE Continues A/C and Furnace Efficiency Review work continues following the U.S. Dept. of Energy's (DOE) proposal to increase efficiency standards for residential Central Air Conditioners and Gas Furnaces. The DOE is working with a group of industry stakeholders, including ACCA and PHCC, to determine the economic benefit and technical feasibility of increasing central air conditioner efficiencies, a proposal with complex statistical modeling. Industry stakeholders are working to understand the ramifications of these modeled projections so an equitable recommendation can be made. The residential furnace group is meeting to review similar modeling in hopes of reaching a compromise position that would not eliminate the 80% efficient class of gas furnace. Meetings are upbeat, and it is hoped that an agreement will be reached before the end of the year.

Why Didn't They Respond? By Ron Rosenberg When developing your marketing strategy, there are several areas you must address, including the number and sequencing of your campaign steps, the specific media you're going to use, and the different ways in which you're going to measure success. What happens if you are doing everything right, but still not getting **more...**

May you and your family have a joyous Thanksgiving celebration!
Association offices will be closed Thursday Nov 26 & Friday Nov 27

SUPPORT OUR ASSOCIATE MEMBERS

PLATINUM

COMMERCIAL SPECIALISTS

RANDY GRIMME
Ph: 513-921-2724

CORKEN STEEL PRODUCTS

ANDY BUCHER
Ph: 859-291-4664

FEDERATED INSURANCE

- West
Ph:
KEVIN JOHNSON - Middle
Ph: 419-706-1451
JIM JACQUOT - East
Ph: 513-814-1522

GREATER CINCINNATI ENERGY ALLIANCE

CHRIS JONES
Ph: 513-6214232

HABEGGER CORPORATION BRYANT DIVISION

BILL SCHMUTTE
Ph: 513-681-6313

HABEGGER CORPORATION CARRIER DIVISION

CARLEY JAMIE
Ph: 513-612-4700

JOHNSTONE SUPPLY

MIKE GRIMME
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LENNOX INDUSTRIES INC

DANIELLE MORTON
Ph: 937-474-1375

TRANE

ELIZABETH LACKMAN
Ph: 859-468-0661

ANDREW BUCHER & CO. INC.

ANDY BUCHER, CPA
Ph: 513-347-3600

BLUE & CO. LLC

MICHAEL COMBS, CPA
Ph: 513-241-4507

BLUE ASH DESIGN / PRINT

SEAN DENNEDY
Ph: 513-891-0783

BUCHER SERVICES GEOTHERMAL DRILLING

BOB BOWMAN
Ph: 513-616-1582

CARR SUPPLY

RYAN KLATT / BRIAN SNELLING
Ph: 513-539-8421

CONTROLS & SHEET METAL

RICK SCHAIBLE
Ph: 513-721-3610

D & D METAL SUPPLY INC

RICHARD MERMAN
Ph: 513-272-1246

GEOTHERMAL LOOP SYSTEMS

DARREN EMERY
Ph: 513-367-6800

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STEPHEN WLADYSH
Ph: 513-737-3200

MIKE ALBERT FLEET SOLUTIONS

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PROGRESS SUPPLY INC.

STEVE WILSON
Ph: 513-681-3881

R.E. MICHEL CO. INC.

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Ph: 513-541-2444

RACO INDUSTRIES

DON MECH
Ph: 513-984-2101

ROBERTSON HEATING SUPPLY

BRIAN GASTON
Ph: 513-563-2000

SIGN TECH

CORY O'DONNELL
Ph: 513-588-3755

TRENT'S TIN SHOP

LISA TRENT
Ph: 513-481-0250

2-J SUPPLY CO

JENNY WILK
Ph: 513-541-7000

UNITED REFRIGERATION

DAVID BRAY
Ph: 513-591-0020

WEBER-HUFF INC.

BILL HOLLYDAY
Ph: 513-847-1911

WINSTEL CONTROLS

DAN JURKOWITZ
Ph: 513-251-4343

Mark your calendars now for
Convention in 2016!

If you are an Associate and want to get a
booth and have not been contacted yet,
please contact Mary Williams at the ACCO
Office --1-330-474-3781

