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# ENERGY SAVINGS PLAN

## SILVER AGREEMENT

Will provide one (1) complete inspection, cleaning, and adjustment of your heating system, and one (1) for your cooling system. Service described by the check list. A 10% discount on covered repairs during the coverage period. Diagnostic fees will be billed at \$10 off our regular and overtime rates.

Electric Furnace .....	\$61.00
Gas Furnace .....	\$101.00
Gas Boiler .....	\$165.00
Fuel Oil Furnaces and Boilers .....	\$190.00
Air Conditioner .....	\$103.00
Heat Pump .....	\$143.00
Zoning System .....	\$47.00
Humidifier (includes water pad) .....	\$54.00
Electronic Air Cleaner .....	\$31.00
Thru-wall Electric (1 check only) .....	\$123.00
Other .....	\$ _____
<b>TOTAL .....</b>	<b>\$ _____</b>

## GOLD AGREEMENT

Will provide the same cleanings as described in the silver agreement, plus no labor charges and a 20% parts discount on covered repairs during the coverage period. Regular Diagnostic fees will be no charge during regular business hours. Overtime Diagnostic fees will be billed at half the overtime rate.

Electric Furnace.....	\$82.00
Gas Furnace .....	\$137.00
Gas Boiler .....	\$235.00
Fuel Oil Furnaces and Boilers .....	\$273.00
Air Conditioner .....	\$138.00
Heat Pump .....	\$194.00
Zoning System .....	\$68.00
Humidifier (includes water pad) .....	\$68.00
Electronic Air Cleaner .....	\$43.00
Thru-wall Electric (1 check only) .....	\$196.00
Other .....	\$ _____
<b>TOTAL .....</b>	<b>\$ _____</b>

### HEATING SYSTEM CHECKLIST

- 1) Check air filters.
- 2) Tighten electrical connections.
- 3) Clean blower assembly.
- 4) Check gas valve.
- 5) Inspect flue pipe and draft diverter.
- 6) Check operation of safety controls.
- 7) Clean and adjust burners.
- 8) Test and adjust gas pressure.
- 9) Clean interior of manifold compartment.
- 10) Check and adjust belt tension.
- 11) Lubricate all necessary parts.
- 12) Check baffles and inspect heat exchanger.
- 13) Clean and adjust thermostat.
- 14) Test for gas leaks in furnace.
- 15) Clean and adjust pilot.
- 16) Check sequencer.
- 17) Check heating elements.
- 18) Check furnace in operation.
- 19) Check CO level.

\*Doesn't include heat exchanger replacement.

### ALSO INCLUDED WITH OIL FURNACES AND BOILERS

- 1) Replace oil nozzle.
- 2) Replace oil filter.
- 3) Check ignition controls.
- 4) Adjust draft regulator.
- 5) Clean and check fill valve.
- 6) Drain expansion tank.

\*Doesn't include draining, refilling, or bleeding of boilers.

### HUMIDIFIERS

- 1) Clean housing.
- 2) Clean drain.
- 3) Replace water pad.
- 4) Check operation.

### ELECTRONIC AIR CLEANERS

- 1) Remove and clean cells.
- 2) Check ionizing wires and insulators.
- 3) Check power pack.
- 4) Check operation.

### COOLING SYSTEMS

- 1) Check air filters.
- 2) Tighten electrical connections.
- 3) Clean blower assembly.
- 4) Check operating pressures.
- 5) Check operation of safety controls.
- 6) Inspect contactor contacts.
- 7) Clean and check condenser coil.
- 8) Check and record super heat.
- 9) Check and adjust belt tension.
- 10) Lubricate all necessary parts.
- 11) Check and record start and run amps.
- 12) Clean and adjust thermostat.
- 13) Flush condensate drain lines.
- 14) Inspect start-run capacitor.

\*Doesn't cover compressor replacement.

\*Doesn't cover repair of refrigerant leak.

### HEAT PUMP SYSTEMS

- 1) Check reversing valve.
- 2) Check defrost cycle.
- 3) Check crankcase heater.

### CONDITIONS

The Company reserves the right to reject this agreement, if upon inspection, equipment is found in such condition that service will be unsatisfactory to either party.

The Company will assume no responsibility for either the proper operation of the equipment or any parts or components thereof if service is performed by anyone not authorized by the Company and advise that all warranties made by it will be null and void upon performance of unauthorized service. This agreement is nonrefundable.

The Company shall not be liable for loss, damage or injury caused by failure of delay in performing services hereunder when such failure or delay arises from causes beyond its control. The Company shall not be liable for any consequential damages of any type to any person.

This agreement does not cover the cost of labor or material for the repairs or replacement resulting from acts of God, Fire, Water damage or any other circumstances beyond the Company's control.

The Company reserves the right to change prices at anytime, without prior notice.

This agreement does not include parts or labor to replace heat exchangers, water feeders, relief valves, hydronic leak repairs, air conditioner compressors, cooling coils, refrigerant lines, repair of refrigerant leaks, and other accessories not an integral part of the air conditioning unit, the gas or oil burner or the electrical control system.

# THE ANSWER GUIDE

## Few Facts

Empirical University and utility research found operating cost savings of \$32.76 per month from annual maintenance. Not only was efficiency restored, but capacity was also recovered, improving comfort.

All manufacturers in the heating and air conditioning industry recommend annual maintenance. What many consumers do not realize is that in the fine print of their warranties, they require maintenance for their warranties to remain in effect.

Heating and air conditioning systems work hard. They are cycling on and off, starting and stopping 4-8 times in an hour. It's like driving your car in the city traffic and shutting it off at every stop.

## Loyalty Rewards Program

Qualifying Equipment	Rebate Schedule
Air Conditioner	\$25 / consecutive year / \$250 max
Heat Pump	\$25 / consecutive year / \$250 max
Electric Furnace/Fan Coil	\$25 / consecutive year / \$250 max
Gas/Oil Furnace	\$25 / consecutive year / \$250 max
Gas/Oil Boiler	\$25 / consecutive year / \$250 max
Zoning System	\$25 / consecutive year / \$250 max

\*\$500 system max\*

## What's the Difference Between a Service Agreement and an Extended Warranty?

Many consumer electronics companies sell extended warranties that they name "service agreements." These are little more than insurance programs. Service agreements, maintenance agreements and Energy Savings Plans in the heating and air conditioning industry are something else entirely. These involve true maintenance work that equipment manufacturers require on an annual basis for their warranties to remain in effect. They also involve safety checks for your gas combustion heating system that literally could save lives.

## Why Do I Need Service Twice a Year?

Service is needed for each cooling season and each heating season. Different maintenance procedures are performed for your cooling system than for your heating system. Because your comfort system works so hard during the year, a number of components need adjustment, calibration, lubrication, and cleaning each year. Your system will still work for a time without the maintenance, but not as efficiently. In addition, a number of items are checked. Some of the checks are to identify and stop small problems that could become big problems. Some are to verify safe operation.

## How Does an Energy Savings Plan Save Me Money?

Energy Savings Plans save you money by restoring efficiency, reducing inconvenient breakdowns, and extending the life of your equipment. You can get the same maintenance without an Energy Savings Plan, but it costs more. With an Energy Savings Plan, the service is scheduled during slow periods, so you receive a discount. In addition, you also save on emergency service repairs during the year. See the examples below.

<b>Replace 1/2 hp blower motor</b>	Normal price = \$607	Silver price = \$553	Gold price = \$221
<b>Replace standing pilot gas valve</b>	Normal price = \$543	Silver price = \$489	Gold price = \$226
<b>Replace 35uf run capacitor</b>	Normal price = \$160	Silver price = \$140	Gold price = \$20